# **Greek Banks**

# Banking on dividends again

ECB approval and EPS upgrades likely to catalyze a re-rating — The ECB has approved Greek banks' requests to pay the proposed dividends out of 2023 profits, signaling a return to normality after 16 years. The announced payouts correspond to shareholder remuneration of €0.063 for Piraeus (1.7% DY), €0.052 for Alpha Bank, equally split between a cash dividend of €0.026 (1.6% DY) and a buyback (3.2% total yield), €0.0933 for Eurobank (4.6% DY), and €0.36 for NBG (4.6% DY). Following a period of >15% underperformance since March vs EU periphery banks, which resulted in the widening of Greek banks' relative 2024e P/TBV discount to over 20% due to concerns over domestic banks' sensitivity to the rate-cutting cycle and uncertainty over the size of dividends, we believe that the SSM approval and the likely commencement of guidance upgrades, starting with Piraeus Bank, for FY'24—based on superior fee generation similar to Q1 2024, a defended cost base, and reduced cost of risk—may catalyze a relief rally. This could be especially beneficial for Piraeus Bank and Alpha Bank, which have lagged compared to NBG and Eurobank.

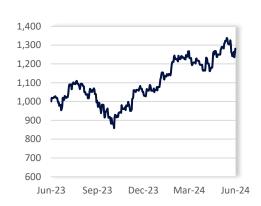
Piraeus Bank new guidance... – PB has kicked off Greek Banks' guidance upgrades for FY'24, now projecting a normalized 2024 EPS of €0.85 (vs. €0.80 previously and our estimate of €0.81), implying a RoTE of 15%. This upgrade is based on a lower-than-expected deposit beta, superior fee generation similar to Q1 trends, a defended cost base, and a reduced cost of risk (0.7% on net loans vs. 0.8% previously). PB's business plan is now based on an average 3M Euribor of 3.6% for 2024 (vs 3.8% previously), with mgt expecting NII to reach €2bn (vs €1.9bn anticipated previously), implying a NIM of 2.7%. Regarding the growth of performing loans, the bank now guides for a balance of €31.7bn (vs €31.5bn previously) for FY'24. In terms of fee generation, PB now anticipates fees over assets at 0.8% vs. 0.7% before. Regarding dividend distribution, the bank will accrue 25-30% of net profits to be paid next year, subject to regulatory approval, converging gradually to European peers.

... drives a 5% increase to our 2024-26 EPS estimates; PT lifted to €5.78 – In the light of the improved outlook, we have fine-tuned our 2024-26e for PB to factor in the new guidance and Q1'24 trends. We now expect adjusted net profits of €1.01bn in 2024e (up from €0.97bn). This upgrade is mainly due to higher NII, attributed to lower migration to term deposits (27% vs. 34% envisaged previously), offsetting hedging costs and rate cuts. We also model lower underlying CoR at 0.7% (vs. 0.8%), and higher fee generation. We end up with a c5% upgrade to our 2024-26e EPS, corresponding to adjusted RoTE of 15.0% in 2024e, normalizing to 12.5% by 2026. We thus lift our PT for Piraeus Bank to €5.78 from €5.40.

Valuation: Piraeus staying top pick — Despite broadly similar trends in term deposit migration, loan spreads, and CoR across the banks in our coverage, we are conservatively holding off on earnings upgrades for Alpha Bank and NBG at this time, despite seeing significant upside risks to their existing guidance. The three banks in our coverage are still trading at just c5x 2024e PE and 0.7x P/TBV incorporating a CoE in the mid-teens, which looks excessive given the revenue resilience, significant capital optionality, and improved asset quality. With all this in mind, we reckon that the combination of conservative estimates (2025e RoTE around 12%), attractive valuations, and upcoming catalysts (further earnings upgrades) constitute a compelling investment case. We therefore reiterate our "Buy" rating for all banks with higher PT for Piraeus Bank, reiterating Piraeus as our top pick due to its solid execution and attractive risk/return.

# **FLASH NOTE**

# FTSE/ATHEX Banks Index



#### **Analysts**

#### **Andreas Souvieros, CFA**

Equity Analyst - Financials & Real Estate

**:** +30 210 37 20 267

□: asouvleros@eurobankequities.gr

#### **Head of Research**

**:** +30 210 37 20 259

#### Sales

**:** +30 210 37 20 117

#### **Trading**

**:** +30 210 37 20 168 / 110

See Appendix for Analyst Certification and important disclosures

\* Prices as of 6th June

Companies featured												
Name	Мсар	PT	Previous	Rating	Previous	Target	P/E		P/TB\	/	Adj. R	oTBV
Name	(€ m)	(€)	PT (€)		Rating	P/TBV 24e	2024e	<b>2025</b> e	<b>2024</b> e	2025e	2024e	<b>2025</b> e
Alpha Bank	3,749	2.41€	2.41	Buy	Buy	0.84x	5.16x	5.39x	0.55x	0.52x	10.9%	9.9%
National Bank	7,342	10.37€	10.37	Buy	Buy	1.24x	6.34x	7.06x	0.95x	0.89x	15.6%	13.0%
Piraeus Bank	4,733	5.78€	5.40	Buy	Buy	1.02x	4.67x	5.10x	0.67x	0.63x	15.1%	12.7%
Course Furebook Fauitie	Source, Furchark Faultice Estimates, Dleamhara											

Greek banks comps	Α	pha Bank			NBG		Piı	aeus Bank	
€mn unless otherwise stated	2024e	2025e	2026e	2024e	2025e	2026e	2024e	2025e	2026e
NII	1,626	1,547	1,565	2,209	1,998	2,012	2,007	1,850	1,879
у-о-у	-2%	-5%	1%	-2%	-10%	1%	0%	-8%	2%
Reported OpEx	820	834	850	859	880	889	901	857	887
PPI	1,306	1,253	1,303	1,815	1,613	1,653	1,692	1,665	1,717
Loan Impairments	267	256	244	235	193	194	277	288	278
Adj. Net Profit	725	693	739	1,159	1,040	1,070	1,014	928	973
у-о-у	-1%	-4%	7%	-10%	-10%	3%	2%	-9%	5%
NIM (avg assets)	2.3%	2.2%	2.2%	2.9%	2.6%	2.5%	2.6%	2.4%	2.4%
Cost/Income	40.5%	42.1%	41.7%	33.0%	36.3%	35.9%	31.9%	34.6%	34.6%
CoR (on avg gross loans)	0.70%	0.65%	0.60%	0.64%	0.50%	0.48%	0.71%	0.71%	0.66%
Adj. RoTE	10.9%	9.9%	10.1%	15.6%	13.0%	12.6%	15.1%	12.7%	12.5%
Shar/der remuneration*	7.4%	9.1%	9.7%	6.0%	6.9%	7.3%	5.3%	10.2%	10.7%
Ratios (%)									
NPE Ratio	5.3%	4.6%	3.8%	3.5%	3.2%	3.1%	3.4%	3.1%	2.8%
NPE Coverage	51.6%	54.2%	56.4%	78.5%	71.4%	72.9%	61.1%	60.8%	60.1%
Core Equity Tier 1 (CET1)	15.9%	16.7%	17.5%	19.8%	20.0%	20.4%	14.6%	15.3%	15.2%
Source: Banks, EE Estimates .	. * from profits	of the year ind	icated in the tab	le					

Quarterly P&L - Systemic Four								EEe	
In EUR mn	1Q23	2Q23	3Q23	4Q23	1Q24	yoy%	qoq%	1Q24e	Act vs EEe
NII	1,830	1,979	2,112	2,172	2,115	15.5%	-2.6%	2,112	0.1%
Core Revenues	2,249	2,444	2,581	2,664	2,592	15.2%	-2.7%	2,590	0.1%
Total Revenues	2,312	2,549	2,581	2,822	2,672	15.6%	-5.3%	2,678	-0.2%
Operating Expenses	834	837	834	912	846	1.5%	-7.2%	858	-1.4%
Core PPI	1,415	1,606	1,747	1,753	1,745	23.3%	-0.4%	1,732	0.8%
Impairments	301	496	290	332	238	-20.9%	-28.3%	287	-17.2%
Adj. Net Profit/Loss	871	1,044	1,141	1,257	1,264	45.1%	0.5%	1,147	10.2%
PE expansion	-577	1177	1531	3750	108	-118.7%	-97.1%		
cPPI/Assets	1.9%	2.1%	2.3%	2.3%	2.3%	0.45pps	0.00pps		
NIM	2.37%	2.60%	2.76%	2.84%	2.78%	0.42pps	0.08pps		
CoR	0.81%	1.32%	0.77%	0.89%	0.64%	-0.16pps	0.12pps		

Source: Banks, Eurobank Equities Research

Piraeus Bank Forecast Changes		FY '24e			FY '25e			FY '26e	
			chng			chng			
in EURmn	old	new	(%)	old	new	(%)	old	new	chng (%)
P&L items									
Net Interest Income	1,963.4	2,007.1	2.2%	1,791.0	1,850.0	3.3%	1,836.1	1,878.8	2.3%
Commission income	575.1	584.6	1.7%	618.8	630.2	1.9%	669.2	682.6	2.0%
Trading income	40.0	0.0	-100.0%	40.0	40.0	0.0%	40.0	40.0	0.0%
Other income	2.0	2.0	0.0%	2.0	2.0	0.0%	2.0	2.0	0.0%
Total operating income	2,580.5	2,593.7	0.5%	2,451.8	2,522.2	2.9%	2,547.2	2,603.4	2.2%
Recuring Operating expenses	823.2	826.3	0.4%	849.9	857.4	0.9%	878.9	886.8	0.9%
Pre-Provision Profit	1,682.3	1,692.4	0.6%	1,602.0	1,664.8	3.9%	1,668.3	1,716.6	2.9%
Provisions	332.4	277.0	-16.7%	288.0	288.0	0.0%	278.4	278.4	0.0%
Adj. Net profit	965.4	1,013.9	5.0%	881.2	927.7	5.3%	937.4	973.2	3.8%
NIM	2.59%	2.65%		2.34%	2.42%		2.32%	2.37%	
Assets	75,275.3	75,311.7		77,753.4	77,813.0		80,470.6	80,548.1	
Net Loans	38,766.4	38,761.8		40,390.3	40,385.7		42,137.1	42,132.5	
Deposits	60,580.7	60,580.7		61,612.6	61,612.6		63,455.2	63,455.2	
CETI	14.5%	14.6%		15.1%	15.3%		15.0%	15.2%	
NPE%	3.4%	3.4%		3.1%	3.1%		2.8%	2.8%	
Coverage Ratio	60.7%	61.1%		60.4%	60.8%		59.7%	60.1%	

Source: Company, Eurobank Equities Research



2022	2023	2024e	<b>2025</b> e	<b>202</b> 6e
1,709	2,026	2,026	1,980	2,037
1,937	2,109	2,126	2,087	2,153
969	817	820	834	850
968	1,292	1,306	1,253	1,303
0	0	0	0	0
288	308	267	256	244
0	0	0	0	0
0	0	100	35	35
693	977	1,029	992	1,053
224	279	278	268	284
0	0	0	0	0
				729
0.17	0.31		0.30	0.31
0.00	0.05	0.12	0.15	0.16
				<b>2026</b> e
				77%
				0.0%
				2.2%
				3.8%
				56.4%
		15.9%		17.5%
4,526	4,646	5,167	5,607	5,956
32,822	31,521	32,421	33,538	34,072
2022	2023	2024e	2025e	2026e
12,895	4,219	1,484	1,515	1,561
1,368	1,722	1,276	1,276	1,282
15,617	17,871	18,371	18,872	19,372
				40,744
-		· ·		39,954
, 774	802	952		1,252
			-	510
				3,961
•	•		-	4,742
	· · · · · · · · · · · · · · · · · · ·			72,634
· ·	-	-	-	4,593
		-	-	52,043
-		•	•	4,420
•		•	-	3,133
•		•		64,189
-				5,465
	•	•		2,561
	•	•		8,026
-	=			20
				400
78,011	73,664	67,816	70,200	72,634
· .	·	·	·	
2022	2023		<b>2025</b> e	<b>2026</b> e
				5.1x
				0.50x
				9.4%
0.5%	0.8%	1.0%	1.0%	1.0%
1.7%	2.2%	2.3%	2.2%	2.2%
		0 570/	0.030/	0.66%
0.52%	0.49%	0.57%	0.63%	0.0076
0.52% 50.0%	0.49% 38.7%	0.57% 38.6%	40.0%	39.5%
	1,709 1,937 969 968 0 288 0 0 693 224 0 693 224 0 1,000  2022 76% 16.7% 3.2% 7.8% 40.6% 13.8% 4,526 32,822  12,895 1,368 15,617 39,922 38,747 774 475 5,232 2,903 78,011 14,345 50,761 2,923 3,709 71,738 5,940 305 6,245 18 0 78,011  2022 5.9x 0.41x 6.5% 0.5%	1,709         2,026           1,937         2,109           969         817           968         1,292           0         0           288         308           0         0           0         0           693         977           224         279           0         0           368         611           0.17         0.31           0.00         0.05           2022         2023           76%         75%           16.7%         6.8%           3.2%         2.7%           7.8%         6.0%           40.6%         44.6%           13.8%         14.7%           4,526         4,646           32,822         31,521           2022         2023           12,895         4,219           1,368         1,722           15,617         17,871           39,922         37,070           38,747         36,161           774         802           475         467           5,232         4,978           2,903	1,709         2,026         2,026           1,937         2,109         2,126           969         817         820           968         1,292         1,306           0         0         0           288         308         267           0         0         0           0         0         100           693         977         1,029           224         279         278           0         0         0           368         611         691           0.17         0.31         0.31           0.00         0.05         0.12           2022         2023         2024e           76%         75%         75%           16.7%         6.8%         0.0%           3.2%         2.7%         2.7%           7.8%         6.0%         5.3%           40.6%         44.6%         51.6%           13.8%         14.7%         15.9%           4,526         4,646         5,167           32,822         31,521         32,421           2022         2023         2024e           15,617 </td <td>1,709         2,026         2,026         1,980           1,937         2,109         2,126         2,087           969         817         820         834           968         1,292         1,306         1,253           0         0         0         0           288         308         267         256           0         0         0         0           0         0         100         35           693         977         1,029         992           224         279         278         268           0         0         0         0           368         611         691         684           0.17         0.31         0.31         0.30           0.00         0.05         0.12         0.15           2022         2023         2024e         2025e           76%         75%         75%         76%           16.7%         6.8%         0.0%         0.0%           3.2%         2.7%         2.7%         2.5%           7.8%         6.0%         5.3%         4.6%           40.6%         44.6%         <t< td=""></t<></td>	1,709         2,026         2,026         1,980           1,937         2,109         2,126         2,087           969         817         820         834           968         1,292         1,306         1,253           0         0         0         0           288         308         267         256           0         0         0         0           0         0         100         35           693         977         1,029         992           224         279         278         268           0         0         0         0           368         611         691         684           0.17         0.31         0.31         0.30           0.00         0.05         0.12         0.15           2022         2023         2024e         2025e           76%         75%         75%         76%           16.7%         6.8%         0.0%         0.0%           3.2%         2.7%         2.7%         2.5%           7.8%         6.0%         5.3%         4.6%           40.6%         44.6% <t< td=""></t<>

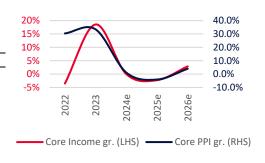
# Company description

Alpha Bank Group is one of the leading Groups of the financial sector in Greece. The Group offers a wide range of high-quality financial products and services, including retail banking, SMEs and corporate banking, asset management and private banking, the distribution of insurance products, investment banking, brokerage and real estate management.

#### **Risks and sensitivities**

- Macroeconomic environment: better or worse than anticipated macroeconomic trends may have a significant impact on banks fundamentals
- Regulatory environment: banks are subject to heavy regulation and thus very sensitive to any regulatory amendments.
- Industry attributes: Banks have various nonperforming assets which make them subject to credit risk and could result in higher-thanexpected costs upon macro deterioration. Their profitability also hinges on funding costs, with higher wholesale/deposit costs putting pressure on margins and profitability.
- Sensitivity analysis: For every 5bps change in cost of risk there is a <2% change on target price and <10bps change on regulatory capital.

# Income and PPI growth



# **Profitability and returns**





NBG (EURmn)					
Group P&L	2022	2023	2024e	2025e	2026e
Core Income	1,716.7	2,645.3	2,604.9	2,423.2	2,473.2
Total Income	2,059.9	2,739.3	2,673.9	2,492.2	2,542.2
Operating Expenses	805.0	835.0	859.4	879.6	888.8
Pre-Provision Income	1,254.9	1,904.3	1,814.5	1,612.6	1,653.4
change %	12.1%	51.7%	-4.7%	-11.1%	2.5%
Loan Impairments	216.7	207.2	234.8	192.8	193.8
Cost of Credit Risk	0.6%	0.6%	0.6%	0.5%	0.5%
Adj. PBT	975.2	1,664.1	1,569.7	1,409.7	1,449.7
Income tax expense	157.5	370.0	408.1	366.5	376.9
Non-controlling interest	2.0	3.0	3.0	3.1	3.1
Discontinued/Other	304.0	-185.0	-60.0	-30.0	0.0
· · · · · · · · · · · · · · · · · · ·					
Net profit - reported  EPS - adjusted (EUR)-post AT1	1,119.7 0.60	1,106.1	1,098.5	1,010.2 1.14	1,069.7 1.17
DPS (EUR)	0.00	0.36	0.48	0.55	0.58
DP3 (EUR)	0.00	0.30	0.46	0.55	0.56
Liquidity, Asset Qual. & Capital	2022	2023	2024e	<b>2025</b> e	<b>2026</b> e
L/D Ratio	64%	60%	62%	64%	66%
Eurosystem Funding/Assets	10.4%	2.5%	0.0%	0.0%	0.0%
Provisions/Gross loans	4.0%	3.1%	2.6%	2.1%	2.1%
NPE Ratio	5.2%	3.7%	3.5%	3.2%	3.1%
Coverage Ratio	84.1%	84.3%	78.5%	71.4%	72.9%
CET 1 Ratio	16.6%	17.8%	19.8%	20.0%	20.4%
CET 1 Capital	6,048	6,730	7,461	7,950	8,468
RWAs	36,368	37,737	37,736	39,679	41,409
Group Balance Sheet	2022	2023	2024e	2025e	2026e
Cash & Balances with Central Bank	14,226	9,015	5,244	4,755	4,244
Intebank Lending	2,900	2,792	4,566	4,805	4,421
Investment Portfolio	15,547	19,275	19,825	20,381	21,420
Gross Loans	37,054	35,306	36,959	38,751	40,669
Net Loans	35,561	34,223	36,012	37,928	39,812
Fixed Assets	1,565	1,339	1,473	1,620	1,636
Goodwill & Intangibles	431	1,339 524	1,473 540	556	573
Deferred Tax Assets					
	4,705	4,346	3,938	3,571	3,194
Other Assets Total Assets	3,178	3,070	3,930	4,575	5,410
Interbank & Central Banks	78,113	<b>74,584</b> 3,800	<b>75,528</b>	<b>78,192</b> 1,950	<b>80,709</b>
	9,811	•	1,950		1,950
Deposits Wholesele funding	55,192	57,126	58,269	59,434	60,623
Wholesale funding Other Liabilities	1,731	2,323	3,323	4,323	5,123
	4,904	3,683	3,675	3,668	3,662
Total liabilities	71,638	66,932	67,217	69,375	71,358
Share Capital & Share Premium	4,457	4,457	4,457	4,457	4,457
Reserves	1,995	3,171	3,830	4,335	4,870
Total Shareholders Equity	6,452	7,626	8,285	8,790	9,325
Minorities	23	26	26	27	27
Other capital instruments	0 79 113	0 74 594	0 75 539	0	0
Total Equity and Liabilities	78,113	74,584	75,528	78,192	80,709
Key Financial Ratios	2022	2023	<b>2024</b> e	<b>2025</b> e	<b>2026</b> e
P/E	5.57x	3.86x	6.34x	7.06x	6.86x
P/TBV	0.51x	0.70x	0.95x	0.89x	0.84x
ROE	9.1%	18.3%	14.6%	12.2%	11.8%
ROA	1.4%	1.4%	1.5%	1.3%	1.3%
NIM (on total assets)	1.7%	3.0%	2.9%	2.6%	2.5%
F&C/Assets	0.42%	0.50%	0.53%	0.55%	0.58%
Cost /Income	39.1%	30.5%	32.1%	35.3%	35.0%
Cost / Assets	1.0%	1.1%	1.1%	1.1%	1.1%
Course: Eurobank Equities Research					

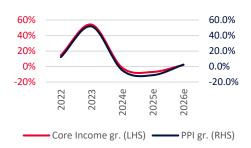
### **Company description**

National Bank was established in 1841 and became the first bank in the modern Greek state, with a decisive contribution to the financial life during these 170 years of history. National Bank offers a broad range of financial products and services that meet the ever-changing needs of businesses and individuals.

#### **Risks and sensitivities**

- Macroeconomic environment: better or worse than anticipated macroeconomic trends may have a significant impact on banks fundamentals
- Regulatory environment: banks are subject to heavy regulation and thus very sensitive to any regulatory amendments.
- Industry attributes: Banks have various nonperforming assets which make them subject to credit risk and could result in higher-thanexpected costs upon macro deterioration. Their profitability also hinges on funding costs, with higher wholesale/deposit costs putting pressure on margins and profitability.
- Sensitivity analysis: For every 5 bps change in cost of risk there is <2% change on target price and <10bps change on regulatory capital.

# Income and PPI growth



# **Profitability and returns**





Source: Eurobank Equities Research

Piraeus Bank (EURmn)					
P&L	2022	2023	2024e	2025e	2026e
Core Income	1,837.7	2,549.5	2,591.7	2,480.2	2,561.4
Total Income	2,581.7	2,614.5	2,593.7	2,522.2	2,603.4
Operating Expenses	889.0	864.2	901.3	857.4	886.8
Pre-Provision Income	1,692.7	1,750.3	1,692.4	1,664.8	1,716.6
change %	3.8%	3.4%	-3.3%	-1.6%	3.1%
Loan Impairments	614.6	559.0	277.0	288.0	278.4
Cost of Credit Risk	0.9%	1.4%	0.7%	0.7%	0.7%
Other income	79.5	-15.0	0.0	0.0	0.0
PBT - reported	1,037.0	1,077.3	1,345.5	1,306.9	1,368.2
Income tax	139.7	292.0	349.8	339.8	355.7
Non-controlling interest	-2.0	-2.0	-2.1	-2.2	-2.3
Net profit - reported	949.9	787.3	997.7	969.3	1,014.8
EPS - adjusted (EUR)-post AT1	0.42	0.80	0.81	0.74	0.78
DPS (EUR)	0.00	0.06	0.20	0.39	0.41
Liquidity, Asset Qual. & Capital	2022	2023	2024e	2025e	2026e
L/D Ratio	64%	63%	64%	66%	66%
Eurosystem Funding/Assets	7.4%	4.6%	0.0%	0.0%	0.0%
Provisions/Gross loans	3.7%	2.1%	2.0%	1.8%	1.6%
NPE Ratio	7.0%	3.6%	3.4%	3.1%	2.8%
Coverage Ratio	54.1%	61.6%	61.1%	60.8%	60.1%
CET 1 Ratio	13.0%	13.2%	14.6%	15.3%	15.2%
CET 1 Capital	4,061	4,327	5,123	5,590	5,809
RWAs	31,178	32,765	34,984	36,510	38,112
Group Balance Sheet	2022	2023	2024e	2025e	<b>2026</b> e
Cash & Balances with Central Bank	9,653	10,567	5,149	4,313	3,807
Intebank Lending	1,415	1,034	1,175	1,111	1,114
Investment Portfolio	12,691	14,076	16,084	17,293	18,302
Gross Loans	38,787	38,346	39,570	41,137	42,829
Net Loans	37,366	37,528	38,762	40,386	42,132
Fixed Assets	728	732	725	717	710
Goodwill & Intangibles	312	347	364	383	402
Deferred Tax Assets	5,974	5,703	5,418	5,147	4,890
Other Assets	6,505	6,463	7,635	8,463	9,191
Total Assets	74,644	76,450	75,312	77,813	80,548
Interbank & Central Banks	6,185	4,618	1,118	1,118	1,118
Deposits	58,372	59,567	60,581	61,613	63,455
Wholesale funding	1,786	2,825	3,425	4,425	4,925
Other Liabilities	1,720	2,086	2,070	2,055	2,039
Total liabilities	68,063	69,096	67,194	69,210	71,537
Share Capital & Share Premium	4,718	4,418	4,418	4,418	4,418
Reserves	1,235	2,296	3,044	3,529	4,036
Total Shareholders Equity	5,953	6,714	7,462	7,947	8,454
Minorities	28	55	56	56	57
Other capital instruments  Total Equity and Liabilities	600 <b>74,644</b>	600 <b>76,450</b>	600 <b>75,312</b>	600 <b>77,813</b>	600 <b>80,548</b>
	· · ·	· · · · · · · · · · · · · · · · · · ·			
Key Financial Ratios	2022	2023	2024e	2025e	2026e
P/E	2.94x	3.36x	4.67x	5.10x	4.86x
P/TBV	0.27x	0.53x	0.67x	0.63x	0.60x
ROE ROA	10.4%	15.7%	14.3%	12.0%	11.9%
	1.2%	1.0%	1.3%	1.3%	1.3%
NIM (on total assets)	1.8%	2.7%	2.6%	2.4%	2.4%
F&C/Assets Cost /Income	0.63%	0.72%	0.77%	0.82%	0.86%
Cost / Assets	34.4% 1.2%	33.1% 1.1%	34.7% 1.2%	34.0% 1.1%	34.1% 1.1%
COST / MOSELS	1.2/0	1.1/0	1.2/0	1.1/0	1.1/0

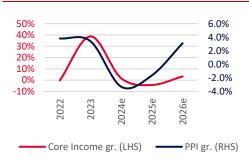
### **Company description**

Piraeus Bank Group offers a full range of financial products and services to more than 5mn customers. Founded in 1916, Piraeus Bank operated as a private credit institution for many decades, while it went through a state ownership for the period 1975-1991 until it was privatized in December 1991. Since then, it has rapidly grown in size and activities, representing today the leading Bank in Greece with 29% market share in terms of loans and of deposits.

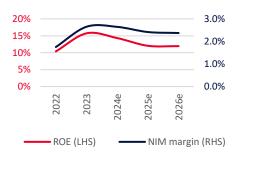
# Risks and sensitivities

- Macroeconomic environment: better or worse than anticipated macroeconomic trends may have a significant impact on banks fundamentals
- Regulatory environment: banks are subject to heavy regulation and thus very sensitive to any regulatory amendments.
- Industry attributes: Banks have various nonperforming assets which make them subject to credit risk and could result in higher-thanexpected costs upon macro deterioration. Their profitability also hinges on funding costs, with higher wholesale/deposit costs putting pressure on margins and profitability.
  - Sensitivity analysis: For every 5bps change in cost of risk there is a <2% change on target price and <10bps change on regulatory capital.

# Income and PPI growth



### **Profitability and returns**



Source: Eurobank Equities Research



# **GREEK BANKS**

#### June 7, 2024

10 Filellinon Street

Eurobank Equities Investment Firm S.A.

Member of Athens Exchange, Cyprus Stock Exchange and Eurobank Group. 105 57 Athens, Greece
Telephone: +30 210-3720 000

Regulated by the Hellenic Capital Markets Commission Authorisation No: 6/149/12.1.1999 VAT No: 094543092, Reg. No. 003214701000 Facsimile: +30 210-3720 001 Website: www.eurobankequities.gr E-mail: research@eurobankequities.gr

#### **IMPORTANT DISCLOSURES**

This report has been issued by Eurobank Equities Investment Firm S.A., a member of the Athens Exchange, a member of the Cyprus Stock Exchange and a member of Eurobank Equities S.A. Eurobank Equities Investment Firm S.A., is regulated by the Hellenic Capital Markets Commission (HCMC) with authorization number 6/149/12.1.1999. This report may not be reproduced in any manner or provided to any other persons. Each person that receives a copy by acceptance thereof represents and agrees that it will not distribute or provide it to any other person. This report is not an offer to buy or sell or a solicitation of an offer to buy or sell securities mentioned herein. The investments discussed in this report may be unsuitable for investors, depending on their specific investment objectives and financial position. The investments discussed in this report are subject to risks and in respect of some investments there is risk for multiplied losses to be caused in respect to the capital invested.

The information on this research report is only intended to be available to non U.S. investors and/or residents outside of the United States, Australia, Canada, Japan and South Africa. In certain jurisdictions, including but not limited to the United States, Australia, Canada, Japan and South Africa, the furnishing of such information may be restricted or prohibited by applicable laws. Potential users of the information are requested to inform themselves about and observe any such restrictions, and if you are not permitted to view material on this report or are in any doubt as to whether you are permitted to view these material, please discard/ignore this report.

By reading this research report, you warrant that you are not located in the United States or in any other jurisdiction in which the furnishing of such information may be restricted or prohibited and you agree that you will not transmit or otherwise send any information contained in this report to any person in the United States or to publications with a general circulation in the United States or any other restricted jurisdiction.

Any information provided on this report does not constitute or implicitly substitutes a recommendation for the purchase, sale, subscription, redemption, exchange, retention of a specific financial instrument or the exercise of any right a specific financial instrument grants for the purchase, sale, subscription, exchange or redemption of a financial instrument and thus, it cannot be considered as provision of investment advice or as any solicitation whatsoever.

The information contained herein has been obtained from sources believed to be reliable but it has not been verified by Eurobank Equities Investment Firm S.A. The opinions expressed herein may not necessarily coincide with those of any member of the Eurobank Group. No representation or warranty (express or implied) is made as to the accuracy, completeness, correctness, timeliness of fairness of the information or opinions herein, all of which are subject to change without notice. No responsibility of liability whatsoever or howsoever arising is accepted in relation to the contents hereof by Eurobank Equities Investment Firm S.A. or any of its directors, officers or employees.

Eurobank Equities Investment Firm S.A. follows procedures under Eurobank Group policies that set up Chinese Walls, restricting communication between Research and other departments inside the Company or the Group so that Eurobank Equities Investment Firm S.A. complies with regulations on confidential information and market abuse.

Eurobank Equities Investment Firm S.A. or any of its related legal persons, does not hold shareholdings exceeding 0.5% (net long or short position) of the total issued share capital in any of the subject companies mentioned in this report.

None of the subject companies mentioned in this report holds shareholdings exceeding 5% of the total issued share capital of Eurobank Equities Investment Firm S.A., or any of its related legal persons, with the exception of Eurobank Ergasias S.A.

Eurobank Equities Investment Firm S.A., or any of its related legal persons, is a market maker (of stocks or of derivative contracts on stocks) to Alpha Bank, Eurobank, National Bank, Piraeus Bank.

Eurobank Equities Investment Firm S.A., or any of its related investment banking services' legal persons, is not a party to any other agreement relating to the provision of investment banking services, which a) has been in effect over the previous twelve months or b) has given rise during the same period to the payment of a compensation or to the promise to get a compensation paid, from Alpha Bank, Eurobank, National Bank, Piraeus Bank.

Eurobank Equities Investment Firm S.A., or any of its related legal persons, is not a party to an agreement relating to the production of this report with the subject companies mentioned in this report. Eurobank Equities Investment Firm S.A. occasionally trades for own account on investment instruments related to Alpha Bank, Eurobank, National Bank, Piraeus Bank.

#### Analyst Certification:

This report has been written by Andreas Souvleros (CFA).

#### **Analyst Compensation:**

The remuneration of Andreas Souvleros (CFA) is not tied to the investment banking services performed by Eurobank Equities Investment Firm S.A. or any of its related legal persons.

Andreas Souvleros (CFA) did not receive or purchase the shares of Alpha Bank, Eurobank, National Bank, Piraeus Bank prior to a public offering of such shares.

Andreas Souvleros (CFA) does not have a significant financial interest in one or more of the financial instruments which are the subject of this report or a significant conflict of interest with respect to the subject companies mentioned in this report a) that are accessible or reasonably expected to be accessible to the persons involved in the preparation of this report or b) known to persons who, although not involved in the preparation of this report, had or could reasonably be expected to have access to this report prior to its dissemination to customers or the public.

### Planned Frequency of Updates:

Eurobank Equities Investment Firm S.A. provides daily and monthly updates as well as updates on companies based on company-specific developments or quarterly financial results announcements or any other publicly available information.

#### EUROBANK Equities Investment Firm S.A. Rating System:

MODAIN Equities investi	nene i iiii sira nating sy.	reciii.					
Stock Ratings	Coverage Universe		Investment B	anking Clients	Other Material Investment Services Clients (MISC) - as of 15th Apr 2024		
	Count	Total	Count	Total	Count	Total	
Buy	24	71%	3	13%	10	48%	
Hold	2	6%	0	0%	1	50%	
Sell	0	0%	0	0%	0	0%	
Restricted	1	3%	0	0%	1	100%	
Under Review	2	6%	1	50%	2	100%	
Not Rated	5	15%	2	40%	3	60%	
Total	34	100%					

Coverage Universe: A summary of historic ratings for our coverage universe in the last 12 months is available <a href="here">here</a>.

#### Analyst Stock Ratings:

Buv:

Hold:

Based on a current 12-month view of total shareholder return (percentage change in share price to projected target price plus projected dividend yield), we recommend that investors buy the stock.

We adopt a neutral view on the stock 12-months out and, on this time horizon, do not recommend either Buy or Sell.

Sell: Based on a current 12-month view of total shareholder return, we recommend that investors sell the stock.

Restricted: Under Eurobank Group policy and / or regulations which do not allow ratings
Under Review: Our estimates, target price and recommendation are currently under review.

Not Rated: Refers to Sponsored Research reports.



#### 12-month Rating History of Alpha Bank

Date	Rating	Stock price	Target price
07/06/2024	Buy	€ 1.59	€ 2.41
21/05/2024	Buy	€ 1.75	€ 2.41
29/04/2024	Buy	€ 1.65	€ 2.41
22/01/2024	Buy	€ 1.56	€ 2.23
08/01/2024	Buy	€ 1.68	€ 2.23
28/07/2023	Buy	€ 1.68	€ 2.03

# 12-month Rating History of National Bank

Date	Rating	Stock price	Target price
07/06/2024	Buy	€ 8.03	€ 10.37
21/05/2024	Buy	€ 8.52	€ 10.37
29/04/2024	Buy	€ 7.70	€ 10.37
22/01/2024	Buy	€ 6.90	€ 8.25
08/01/2024	Buy	€ 6.44	€ 8.25
28/07/2023	Buy	€ 6.44	€ 7.46

# 12-month Rating History of Piraeus Bank

Date	Rating	Stock price	Target price
07/06/2024	Buy	€ 3.79	€ 5.78
21/05/2024	Buy	€ 3.85	€ 5.40
29/04/2024	Buy	€ 3.98	€ 5.40
22/01/2024	Buy	€ 3.39	€ 4.66
08/01/2024	Buy	€ 3.53	€ 4.66
11/09/2023	Buy	€ 3.10	€ 4.30
28/07/2023	Buy	€ 3.53	€ 4.30